

The Adventurer

Our flagship product, "The Adventurer" is a comfortable, cutting-edge, well designed, 27.5 inch hybrid electric bicycle that offers a superior riding experience that combines power, comfort, and style. We are committed to delivering solutions that cater to the diverse needs of individuals, businesses, and organizations.

The key advantages of our electric bicycles include:

1. Lightning-Fast Commutes:

Our e-bikes enable riders to move at speeds up to 45km/h, providing a 20% faster commute compared to other bicycles on the market. Say goodbye to traffic and enjoy a swift and efficient journey.

2. All-Day Power:

With a range of 80 kilometers on a full charge, users have the power they need to tackle their daily commutes, errands and deliveries without worrying about constant recharging.

3. Levels of assistance:

Choose between riding the bicycle like a regular bicycle, using pedal assist (the motor gives you a push every time you pedal) or using the throttle only without pedaling. Select the amount of power from the motor from level 1 to 5.

4. Savings:

Fuel is retailing at about Kshs 195 per litre while our bicycles charge to full at just Kshs 25 with a range of 80 Kilometers.

Purchase

At Ebikes Africa, we are committed to providing access to high-quality, efficient, and durable electric bicycles that are designed for the African market.

Purchase Options	Purchase Price (Kshs)
Basic (Bicycle only)	99.000
Track (Bicycle + Tracker)	105.000
Insure (Bicycle + Tracker + Comprehensive Insurance)	112.000

Included FREE with every purchase

- One (1) Helmet Open with Full Face Visor
- One (1) Reflector Vest
- One (1) Rechargeable Tail Light
- One (1) Multifunction Repair Toolkit

Extras & Add ons

- Rechargeable Tail Light Kshs 300
- Puncture Repair Kit Kshs 500
- Bicycle Repair Toolkit Kshs 500
- Reflector Vest Kshs 1.000
- Portable Bicycle Pump Kshs 1.000
- Full Face Visor Helmet Kshs 2.000
- IOT GPS Tracker + Web Account Kshs 6.000
- Annual Comprehensive Insurance Kshs 7,000



Lease

We understand the challenges faced by individuals & businesses in terms of rising fuel costs, congestion and environmental impact. Our leasing program provides cost-effective and sustainable e-bike solutions to the masses on a weekly, monthly, quarterly & annual basis.

Lease Package	Weekly Lease	Monthly Lease	Quarterly Lease	Annual Lease
	rate (Kshs)	Rate (Kshs)	Rate (Kshs)	Rate (Kshs)
Green (Ebicycle only)	3.000	10.000	35.000	135.000
Insure (Ebicycle +	3.300	10.900	38.500	142.000
Comprehensive Insurance)				

Included FREE with lease package

- One (1) Maintenance Service every quarter
- One (1) IOT GPS Tracker
- One (1) Access to Web Platform
- One (1) Helmet Open Face Full Face Visor
- One (1) Branded Reflector Vest
- One (1) Rechargeable Tail Light
- One (1) Multifunction Repair Toolkit

Extras & Add ons

- Rechargeable Tail Light Kshs 500
- Puncture Repair Kit Kshs 500
- Bicycle Repair Toolkit Kshs 500
- Reflector Vest Kshs 1.000
- Portable Bicycle Pump Kshs 1.000
- Full Face Visor Helmet Kshs 2.000
- Annual 3rd Party Insurance Kshs 3,500
- Annual Comprehensive Insurance Kshs 8,000

Requirements to Lease

Corporate

- Business Registration/Business Permit/Certificate of Incorporation
- KRA Pin (Not Mandatory)
- Copy of ID card or Passport of Person Opening the account
- Confirmation of existence of Business (Utility Bill/Business Photo/Google Street View)
- Resolution giving authority to open an account on behalf of the organization
- One-off deposit of Ksh 5.000
- Filled & signed terms and conditions

Individual

- Copy of ID card or Passport (21+)
- Riders registered phone number
- Riders residential address
- Mpesa statement
- Photograph of rider by our representative
- One-off deposit of Ksh 5.000



Lease Loyalty Reward Program:

Lease Package		Monthly Lease Points (Kshs)	Quarterly Lease Points (Kshs)	Annual Lease Rate (Kshs)
All Lease Packages	5 Points	30 Points	100 Points	400 Points

Accumulated points can be redeemed as a discount when purchasing new e-bikes. Each point is equivalent to 25 Kshs off the purchase price.

For instance, if your organization has a fleet of 10 ebicycles that accumulate 4000 points over a year, you are eligible for a discount of Kshs 100,000! A free electric bicycle FULLY OWNED BY YOU.

Special Offer for Companies:

Companies that opt for long-term leasing options have the opportunity to purchase their leased fleet at a discounted price. This offer is designed to provide companies with a cost-effective solution for maintaining a sustainable and efficient mode of transportation for their employees.

Future Outlook:

Our goal is to have 500 e-bicycles on the road in Kenya by the end of 2023, contributing to the reduction of carbon emissions and promoting sustainable urban mobility. Looking ahead, we aim to increase this number to 5.000 e-bicycles by the end of 2024.

Local Manufacturing

Plans are also in place to manufacture about 50% of the e-bicycles' structure locally by the end of 2024. This initiative will reduce the price of e-bikes in East Africa, making them more accessible and support the regional economy by increasing skills, creating jobs and fostering business opportunities.

Partnerships for Growth

We are actively exploring opportunities to expand our product line (manufacture & assembly in Kenya), develop innovative lease/rent-to-own solutions, and forge partnerships with key stakeholders in various industries. Our vision is to be the leading provider of sustainable e-mobility solutions in East Africa, transforming the way people commute and promoting a greener future.

Sustainability & Community Focus:

As an advocate for sustainability, Ebikes Africa is deeply committed to reducing carbon emissions and promoting eco-friendly transportation. By providing e-bikes as a clean alternative to traditional vehicles, we aim to contribute to cleaner air, reduced traffic congestion, and a healthier community. We actively engage with local communities, organizations, and NGOs to raise awareness about the benefits of e-mobility and encourage the adoption of sustainable transportation solutions.

Contact Information:

To learn more about our products, services & partnership opportunities, please visit our website at <u>www.ebikesafrica.co.ke</u> or reach out to us at <u>ebikesafrica@gmail.com</u> or +254746531414

We look forward to assisting you in your journey towards sustainable and efficient urban mobility.